

A Catalyst for the Future

The Lacey Gateway Public Infrastructure and Economic Stimulus Project will serve as a significant driver for employment and economic development in the greater South Puget Sound Region for the next twenty years thanks to critically-needed financial assistance from the Community Economic Revitalization Board (CERB) Job Development Fund.

This project provides the "backbone" transportation and utility infrastructure necessary to open 400 acres of prime real estate along the Interstate 5 corridor. At build-out, the Lacey Gateway Project will encompass a mixed-use urban center that ultimately will include 4 million square feet of high-quality commercial. office professional, retail, residential and recreation uses.

Key Project Facts

- 2-year return on investment for State of Washington
- JDF leverages "backbone" infrastructure for 400 acres of prime commercial property
- 4,000,000 square feet of commercial, office and retail at build-out
- 8,000 new jobs created at build-out
- \$1 billion in projected private investment at build-out
- \$43 million annually in new sales taxes at build-out
- Destination tourist business Cabela's will create 350 direct jobs and generate \$5.5 million in new taxes annually





Jobs and Economic Development

The Lacey Gateway Town Center will create thousands of employment opportunities benefiting Washington's South Puget Sound region:

- Cabela's the first committed private sector business investor and catalyst employer for the Gateway Project - will create 350 direct jobs and nearly 450 indirect jobs when it opens in November 2007.1
- The North American Industry Classification System's (NAICS) predicating standard of 20 jobs per acre for this type of land use indicates up to 8,000 new jobs will be created at build-out of the 400-acre site.
- Total private investment in the 400-acre project is projected to total over \$1 billion.

Tourism

tax revenues.

Cabela's destination showrooms have become the "Number 1" tourist attraction in many of the states they are located in:

- The Lacey Cabela's will feature an indoor conservation mountain with waterfalls and streams stocked with native fish, museum-quality dioramas depicting wildlife in natural habitats, a gigantic walk-through freshwater aquarium, and beautifully landscaped grounds with native trees and plants.
- Up to 4.5 million visitors are expected to visit the Lacey Cabela's in its first year - with nearly 40 percent of those coming from out-of-state.2
- Thousands of NW catalog and internet shoppers will visit the facility.

Return on Public Investment

The Washington State Job Development Fund (JDF) investment will reap numerous

■ The \$9.9 million JDF investment will pay for itself in just over two years by generating \$4.3 million in new state sales taxes on Cabela's projected annual revenue of \$66

■ The City of Lacey will gain \$561,000 in additional sales taxes annually as a Cabela's alone result of Cabela's. will generate \$5.5 million ■ Thurston County and Intercity Transit will receive \$231,000 and \$198,000 annually in new

- respectively in annual sales taxes from Cabela's.
- Property and Business & Occupation taxes will also increase significantly as a result of Cabela's operations—with the State of Washington realizing an additional \$352,000 in revenue.
- At full build-out, the 400-acre Lacey Gateway Town Center project is expected to generate in excess of \$43 million in sales taxes annually, including \$35.8 million in state revenue.

Smart Growth

The Lacey Gateway Town Center is destined to become a Growth Management Act model of smart urban planning and development:

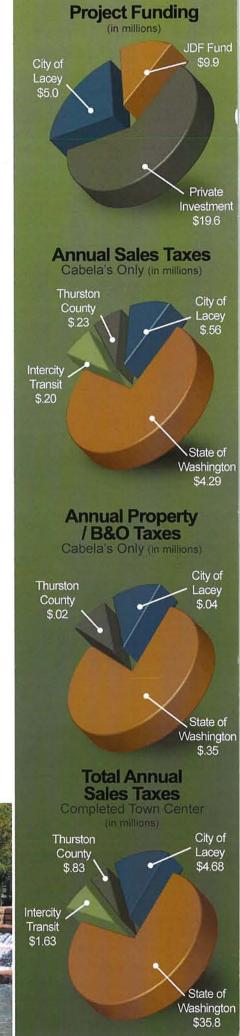
- The high-quality, mixed-use project will feature housing, employment and recreational uses in a pedestrian-friendly, urban setting.
- The City of Lacey has committed to the development of a 10-acre civic site. Visions for the site include a possible performing arts center, library, City Hall substation or farmers' market.
- The site will include a town square and numerous outdoor public gathering places, parks, greenways, and trails.
- Reclaimed water via "purple pipe" will be incorporated within the development and utilized for all non-potable applications.
- The project will be a Leadership in Energy and Environmental Design (LEED)-certified development.











¹ Lacey Cabela's Economic Impact Analysis; King and Associates,

² Lacey Cabela's Economic Impact Analysis; King and Associates,